



PARTNER WITH US

Opportunities to Nourish Our
Critically Ill Neighbors



openarms

What We Do



Who We Serve

Open Arms prepares and delivers medically tailored meals to individuals impacted by illnesses such as **HIV/AIDS, Cancer, ALS, MS, ESRD, CHF, and COPD**. All our services are provided at no cost to our clients.



Medically Tailored Meals

Our registered dietitians and trained chefs develop delicious, made-from-scratch meals tailored to specific illnesses. Our nutrition team helps clients choose from one of our menus, with options to modify based on needs.



Convenient Home Deliveries

With help from our volunteer drivers, we deliver a week's worth of meals at a time, allowing clients to focus on healing and spending more time with their loved ones.



Nutrition Services

Our registered dietitians and dietetic technicians are always available for our clients. They provide each client with a nutritional assessment and free nutrition counseling and education.



Healthy Ingredients

We use fresh, local, and organic ingredients whenever possible—most of it prepared in-house and some of it grown ourselves at one of our five Open Farms locations.



Connection to Resources

Our Client Services Team regularly connects clients with community resources, including support groups, housing services, transportation resources, legal resources, and more!



Care For Client and Loved Ones

Meals are delivered not only to our clients, but also to their dependent children and caregivers. Income is not a qualifier for our services, and we operate on models of abundance, community and social responsibility.



How to Get Involved

Open Arms offers a wide range of options to enhance your community impact. We look forward to creating a partnership that matches your needs.

Volunteer With Us

From preparing medically tailored meals in our kitchens to delivering food to our critically ill clients, every aspect of our operations is made possible by volunteers. We offer fun and flexible group opportunities!



Partner With Us Year-Round

General operating donations make our work possible! We thank our corporate and foundation supporters on screens in our buildings, on social media, in flyers delivered with client meals, and more.



Sponsor An Event, Program, or Campaign

Sponsorship is a great choice for partnerships focused on specific aspects of Open Arms' work. Examples include volunteer appreciation events, peer-to-peer fundraising drives, services for veterans, and matching individual donations to fundraising campaigns like "Give from the Heart." Open Arms also hosts a gala fundraiser – Moveable Feast – each May and will celebrate our 40th anniversary in 2026.



Purchase Our Meals

Whether you're a tech company looking to support employees after a cancer diagnosis, a design firm looking to stock your staff fridge with healthy meals, or a healthcare system looking to improve maternal health outcomes for your clients - we can provide critical nourishment wherever you need it most.



Workplace Giving

Help your employees' contributions go twice as far by matching their gifts to Open Arms! We'd also appreciate the opportunity to be featured in your workplace giving campaign; speakers and print material can be provided.



Partner Recognition

We are pleased to recognize and thank our corporate and foundation partners on:

- **Open Arms website** (56,000+ active users)
- **In-building slideshows in both Open Arms locations** (seen by 2,000+ people per month)
- **Social media** (Facebook: 7.9k Followers | Instagram: 3.5k Followers | LinkedIn: 2.7k Followers)
- **Monthly flyers in client meal delivery bags** (1,500+ households)
- **Monthly e-newsletter** (5,000+ subscribers)

Frequency and/or logo placement will vary depending on donation amount. Exclusive branding opportunities, such as logos on vehicles or delivery bags, may be available to partners supporting at \$50,000 or more.

We also offer our partners:



Invitations to special events



Regularly scheduled volunteer shifts, which are great opportunities for your team to connect. Plus, Open Arms of Minnesota was recently selected as a 2025 Minnesota's Best, Gold Winner in the category of Place to Volunteer. Join in the fun!



Advance access to popular volunteer shifts on our farms (April-October) and in our kitchens during the holiday season



Lunch & Learn presentations for employees, which may be customized to meet your team's needs and interests



Membership in a caring community of donors and volunteers

Spotlighting Our Partners

What can a partnership look like? With so many different ways to collaborate, each partnership with Open Arms is unique. Here are a few examples:

Securian Financial: The Ultimate Team Players

Securian Financial has a long history of meeting the needs of the communities it serves, and its partnership with Open Arms is no different. In addition to generous operating and capital support — including the Securian-named volunteer hospitality area in our St. Paul facility — **Securian offers employees paid volunteer time** and is consistently present in our kitchens, filling 21 kitchen shifts for a total of 544 hours in 2024. Securian leaders serve on the Open Arms Board of Directors, and the company remains a steadfast sponsor and auction contributor for our gala, Moveable Feast.

Lunds & Byerlys: Sweet Support that Serves the Community

Lunds & Byerlys brings both creativity and heart to our shared work. Through its beloved annual **“Cupcakes for a Cause”** campaign, L&B donates \$1 per cupcake sold to Open Arms while also encouraging additional register contributions. The company provides significant in-kind support as well, from desserts for Moveable Feast to water for the Twin Cities Pride Festival. And every December, its Corporate Support Office takes over our kitchens for a spirited volunteer day and a catered holiday luncheon.

Stonebridge Capital Advisors: Small Firm, Giant Impact

Stonebridge Capital Advisors selected Open Arms as its **Community Partnership Program** partner from 2024–2026, providing grant support along with a Moveable Feast sponsorship. With fewer than 40 employees, Stonebridge demonstrates that partners can make a powerful impact regardless of size. In addition to its financial support, Stonebridge employees are regulars in our kitchens and out on our farms. Internally, the firm spotlights Open Arms at client events and continually advocates for our mission with new potential partners and supporters.

Contact Us

Emily Essert, *Director of Development* ✉ emily@openarmsmn.org ☎ 612-428-4858

Dana Kuehn, *Partnership Development Officer* ✉ dana@openarmsmn.org ☎ 612-677-2562

Emilie Cagnazzo, *Business Partnerships Manager* ✉ emilie@openarmsmn.org ☎ 612-428-4852

Learn more about Open Arms of Minnesota at openarmsmn.org